#### Summary Report NSWERA Committee meeting 14 June 2019.

**Present**: Tony Warren, John Howe, Peter Bice, Matthew Walker. Faith Robinson [7:10], Belinda Hopley, Ruth Sumpner, Noni Seagrim, Kim Stephens, Kerry Fowler-Smith. **Phone In**: Jo Davis [6:21], Jacque Wright [6:21],

Apologies: Alam Dastani. In attendance: Helen Rich, Jacky Barlow, Sue Warren, Matrix Sumpner,

Conflicts of Interest: None declared at this time.

Acceptance of minutes of meeting.

MOVED John Howe, Peter Bice

THAT the minutes of the SMC meeting of 17 May 2019 be accepted. Carried Unanimous

Business arising from last meeting/action log review (summary)

Minutes	Who	What
October 167	Jax	Timeline of tasks ongoing. We all need to provide info to Jax ongoing
January 220	Kerry	Research/Purchase flip book program, ongoing,
June 18 73	Peter/All	Update portfolio descriptions/ check accuracy of current PD ongoing
122	Jo	Speak with webhost (Steve) about domain nswera.com.au and transfer of hosting from Platypus. <b>Ongoing</b>
Oct: 162	Jo	Advertising proposals, Bathurst radio
<b>Dec</b> : 174	all	Strategies to support advertising (see Bec's recommendations)
180	Kerry	OOS report for 6.5K grant done. 2019 money received.
Jan Page 8	Kerry	Bec re targeted smaller advertising campaign done but ongoing
Page 9	all	Play by the Rules training, provide certificates (needed for funding)
Mar 7	Matt	Invasive tx details to Kerry (what's missing in aeraspace?)
9	Jo	AGM venue in Bathurst? ongoing
17	Bel	TPR books for all accredited TPRs, print more TR books (grant funds) ongoing
41	Helen/Jax	Research type of Adobe needed and advise Kerry. ongoing
	Zone delegates	ID local person to be contact for people responding to ads
Мау:	Tony	Ask Bel to email CS re Aeraspace warnings
72	Zone delegates	ID people for First Aid training. ongoing
74	Jacque	Proposal to recognise people introducing newcomers to endurance. ongoing
76	Peter	Email ROs re interest inTQ2021, entry of officials esp vets in aeraspace
80	AERA delegates	Non response from QERA re NRZ fees for August meeting or letter??
91	Tony	Give fence units to Noni
95	Tony	Send ideas for think tank before next meeting. ongoing
98	Kerry Jax	Insurer re non member officials <b>ongoing. Email sent, waiting response</b> PNG logo available? Steve Swan re EWS points for 'ineligible to complete'

**MOVED** Kerry Spratt, Belinda Hopley

THAT NSW ERA waives associate membership fees for non-riding chief stewards who were active as chief stewards during the previous year. Effective from 1 January 2020. Carried Unanimous

80. AERA – how should this be dealt with? Kerry wants to know what we asked for when we wrote to them so she needs appropriate information in order to write a letter to try and move this matter forward. **Resolved** to hold over until after the Bullio ride.

Belinda thanked the NSW SMC for giving her the opportunity to be a CS at the Quilty.

Volunteers draw: Chief Steward: Phil Coleman \$100 fuel voucher. Volunteers: Tess Schultz, Kim Sandford, Peter Bice, \$50 fuel vouchers.

## Secretariat Report & Ride Calendar (Jacky Barlow, Jo Davis)

	2019	2018	2017	2016	2015	2014	2013
Adult	317	342	399	413	438	410	442
Junior	44	49	49	50	50	29	40
Intermediate	21	34	24	31	32	31	24
Associate	8	13	15	20	20	20	30
Honorary	8	8	7	6	6	6	6
Total	398	446	494	520	546	496	542

Discussing Intermediate membership. We have half price membership from 1 August. **Resolved** Noni will put something together on this and send around to the SMC.

Newslette	r 140	155	195	213	226	233	233

#### PART 2: RATIFY NEW MEMBERS

FIRST NAME	LAST NAME	NUMBER	CATEGORY	ADDRESS
Nancy	Har	150468	Intermediate	HAMLYN TERRACE
Julia	Salon	150469	Senior	MEADOW FLAT

MOVED John Howe, Belinda Hopley

**THAT** the new members are accepted and their names will be published in the newsletter.

**Carried** Unanimous

#### PART 3: RIDES CONDUCTED - ENTRIES RECEIVED.

Ride	Date	Intro	Train	80-99	100-119	120-159	160	Total
Mudgee	11-05-19	41	37	97				175
Wingello	25-5-19	173	54	117				344
Tumut	01-06-19	25	37	31				93
St Albans	09-06-19			48			41	89

PART 4: STOCKTAKE Logbooks 2 in 1 57 Logbook covers 11

PART 5: ENDURANCE HORSE REGISTRATIONS (Year to Date)

ANNUAL - 21 LIFETIME - 36

PART 6: OTHER BUSINESS

**Entry of rider weights in AERASpace**. Jacky and Kerry have discussed this. On occasions ride secretaries don't enter rider weights into the data base. Jacky has been spending a lot of time chasing up these weights and questions whether this is necessary. Agreed we don't expect Jacky to chase this information. **Resolved** Jacky contact the data entry person for the particular ride and ask them to get the appropriate information. Peter should email ROs to make sure that they are entering all the information into the data base at rides.

**New members pack.** Jacky explained what she sends out with new member packs. Will eventually run out of what she sends and would like to get more pens to send to renewing members. John may have a stock of pens. Deanna Loomes organised this originally. **Resolved** to send pens to renewing members.

Request for replacement of 2018 Pointscore Ribbons. A member does not have the ribbons won by her horse because someone collected them and hasn't given them to her. She would like to pay to have them replaced. Jacky has contacted the ribbon supplier who will provide the ribbons free of charge.

#### Rides for approval

Bumbaldry – 7-8<sup>th</sup> March 2020 – 20, 40, 80km. **Approved**.

Gundagai – 26th April 2020 – 40, 80km. Approved

Q60 - 6-7<sup>th</sup> June 2020 - 20, 40,100km. This is a long weekend. The Quilty is in October next year. Faith to take this back to her committee for further discussion.

29 September. 120 elevator and a 50. Two 25 k legs for the trainer. Approved

# Standing Items

#### **State Championship 2019**

Peter said this was a great weekend, all went well. Financially they should be ok. Numbers were down. Saved a lot of money on not hiring hospital yards. Final budget still being worked on. Best wishes sent to the person who was injured by the escaped horse!

Ratification of decisions made between meetings: None.

**AERA meetings:** 3 and 4 August 2019. **2019 NSW Office of Sport grant project** 

Kerry spoke to Carole Dixon about stethoscopes and thermometers and needs to know the number of chief stewards and active TPRs. Bel will help with this. Need to get people to do first aid courses but they must be willing to work. Ruth mentioned large animal rescue programs run by MaryAnne Leighton. There is one running on 24 August in Taree. Kerry noted this is a great course, same person as the presentation organised by Gay Bonham at the AGM

held at Bendemeer some years ago. Matthew checked the Internet for MaryAnne Leighton and suggested that we should purchase some of her books for ROs. \$40 per book. Suggest that we buy a copy of these books for the care of active chief stewards, to be available at rides. See <a href="http://www.equineer.com/author-maryanne-leighton/">http://www.equineer.com/author-maryanne-leighton/</a>

Kerry has computer specifications, funding to purchase five, one per zone. Kerry to obtain prices, Tony offered to do the same. We will print some Rule books, noting that AERA does not print them anymore.

**MOVED** Kerry Fowler-Smith and Ruth Sumpner

THAT that NSW ERA purchase a number of Mary Anne Leighton's Equine Emergency Rescue book and give

Unanimous

one to each active Chief Steward to put into their kit to take to rides. Carried

#### Play by the Rules training:

Ongoing. Noted all SMC members should do this course because its good information to know. Also a funding requirement. See https://www.playbytherules.net.au/online-courses

#### New member incentives

Belinda has given this some thought. Discussing a system of points accumulation and rewards. Various ways these points could be achieved, eg helping at rides. Belinda to put her ideas together and send them on to the SMC.

Ruth to send her Zone Six information to Jo Davis for the website.

# 2019 AGM 20/2/20 (agenda late 2019: getting awards to non-attendees, RO forum) 2021 Quilty:

We need to find somewhere with a showground and a group who would run the Quilty in 2021. John will contact the club who expressed interest previously about putting in an expression of interest.

Discussing TQ15. In response to a comment from John, Kerry said we cannot say an event is a financial disaster when it is the ancillary stuff that uses up the money that was made. TQ15 handed over \$12,000 to NSWERA but this was spent on videos and bibs etc. Kerry thinks it is unfair to say that the ride was a financial disaster. John disagreed, saying we should have had a contract when you hire a venue for an event and that the venue owners moved the goal posts on this event. Kerry wants it put on the record that in her opinion TQ15 was not a financial disaster.

Discussing a grant to run a Quilty or seed money. \$10,000 has been given in the past. Could this be an incentive? Need for a well-run event, good venue and track.

# Committee Reports by previous portfolio holders

#### Tony Warren: President,

Wow, how fast is the year going? The rides are well underway & seem to have been very well attended so far.

The NSW State Champs have been run and won, congratulations Emily Streckfuss and Webbs Creek Starlight completing the ride in a time of 12:22:54. An amazing effort Emily showing your commitment to this wonderful sport and the belief you have in your pride and joy Captain.

On a committee front again we are inundated with issues which put us on a back foot, we are continually putting out fires rather than being proactive & trying to build the sport. One day we will get the chance to concentrate on where we wish the sort to go, maybe one day! Let's as a committee, do our best to govern as much as we can, unfortunately more late nights I can see.

Noni Seagrim: VP, AERA, website, Facebook, Child Protection: No report.

#### John Howe: Treasurer, Newsletter, Zone 2 Delegate

As at 1030 AM this morning we have the following cash reserves:-

Corporate Credit Card\$1,248.08Cheque Account\$23,135.5I.B.D 6.8.19\$20,827.83I.B.D 5.8.19\$12,365.17I.B.D 8.8.19\$10,387.57I.B.D 30.09.19\$30,000.00Total\$97,964.19

I will be sending the profit and loss statements to you in a separate email.

The good news is that we have just received our annual grant of \$7,150.00 from Office of Sport..

Newsletter: All is coming together for the next issue, if you have anything that you want in or one of the Ride organisers does, please have to Helen by Sunday midnight.

Zone Two:- Windeyer has been approved for the weekend of 19-20th October. Plans for the Bullio Cup are coming together well and this promises to be a very big weekend. The sponsorship will attract a huge, quality field.

Zone Two. The Best in The West.

John noted that membership fees and ride affiliation fees are up. We had to put the ride fees up by \$4 a rider which is paid to the AERA. This started at a \$1 per rider and has now increased to \$4.00. Could no longer cover these fees so it had to be passed on to riders. Kim feels there is a lot of money held by the NSW SMC. We as a committee should be seen as encouraging rides and helping them. Tumut put through a good quote to run a 160 ride last year and they were knocked back for assistance from NSW SMC. We are promoting short rides and not long rides. Kim and Noni said Tumut has a 160k track. John said we cannot underwrite rides. It was pointed out that we are losing rides. Agreement that we need to encourage rides. Kim said Table Top may not affiliate with NSW and could go with Victoria. Noted that this was not possible as it's a NSW Ride.

Agreed that the P&L provided tonight does not accurately reflect the financial position of the Association. In particular, the grant money should not be shown as profit because we have to expend it very specifically. Removing the grant money from the profit and loss, we are around \$1100 ahead. We need to know expenses each month, what is due to be expended, income and the cheque account balance less those income and expenses. This would give us the current balance, like a bank reconciliation report. We don't need to know IBDs etc. every month.

Kerry noted the discussion with Bob Peirce at the beginning of last year. Since then, she has been asking for an Excel spreadsheet setting out all expenses and income over the year. An average of ride fees etc, forecast expenses budget and income over recent years would help. Kim offered to take over as treasurer, which John declined.

**MOVED** John Howe, Kerry Fowler-Smith

THAT the treasurer's report is accepted and the accounts be paid. Carried Unanimous.

# Kerry Fowler-Smith: Secretary, Public Officer, AERA, IDP, Grants

Two current IDPs are progressing.

Letter from a member about the behaviour of people at another ride. Formal complaint was made to the chief steward and also seeking assistance from the SMC. Reply to the parties as agreed.

Letter from two members about the conduct of a volunteer at a ride. Write to the volunteer as agreed.

The AERA has raised questions about the request to allow the horse float as a prize at the Bullio ride **Resolved** that we respond with the information that came from Chris Bailey. General discussion that this should be a one off, not intended to continue year after year. There is talk of a teleconference to discuss the matter. Suggested to the AERA that the Bullio Club should participate.

Peter Bice: AERA, Ride Standards/Feedback, Governance

#### Ride Standards and Feedback

Members are starting to get the hang of the feedback now with a good improvement on responses. A few are still trickling in for Mt Lagoon, Four for Table Top, Eight for Mudgee, Three for Tumut, Five for Wingello. Four for State Champs. These have been de-identified and sent on to the relevant ride secretaries.

## The State Championships

The State Championships went very well and most people were pleased with the results and a completion rate over 80%. The numbers where down on what was expected especially in the 80km event. However we budgeted for 50 entries in each so this didn't have a huge impact on the bottom line. Head vet Darien Feary was very pleased that not a single horse needed treatment and this is testament to the caliber of rider that enters a State Championship event.

There was one major incident that involved a horse getting tangled in its steel yard and then bolting through the camps after trampling someone in a neighboring camp. The horse was caught in the paddock next to the venue. We were very fortunate that the local police had called in to say hello about 20 minutes before this and so was on the radio immediately to call for an ambulance. The rescue helicopter landed in the neighbors paddock but it was decided that the patient would be transported by road to hospital. All in all a very interesting weekend. I thoroughly enjoyed the experience although I did miss riding.

## Storage facility

Tony brought the meeting up to date on what was previously discussed with regard to storage of records. Option to buy a storage box outright or pay someone to store the boxes. The 'above vehicle storage' aluminium box is \$2750 and there is a cabinet style for \$3,300. If we bought it we have no further cost, compared to \$500 pa to store at a private property. Ruth will check what is in the current storage facility, Jacky to speak to Sonya about the keys.

Jo Davis: Ride calendar, website, stationery: No report.

#### Matthew Walker: Horse Welfare, Early Warning System, Vet Liaison, Biosecurity

There was a horse death following a recent ride. The report was sent to the AERA. EWS letters sent out. Matthew considers that the treatment was appropriate. Available information was discussed.

**MOVED** Kerry Fowler-Smith, John Howe

THAT no blame is attached to the rider of the horse concerning this horse catastrophe and an appropriate letter be sent to the AERA and a letter of condolence be sent to the rider. **Carried** Unanimous.

Discussing the horse death from Hendra near Scone. Query as to whether this will change our bio security. Matthew said this is up to the AERA.

#### Belinda Hopley: Chief Stewards and TPRs, Grants, Zone 5 Delegate

#### Ride Reports-

Wingello 26 and 27 May 2019. 5k, 10k, 2 x 20k, 60kE & 80k. The only paperwork received is an inv tmt form for a horse with colic and was given a 6wk RO.

Tumut 1 & 2 June 2019. 2 x 22k, 2 x 40k & 85k. Nice ride base except for the new fence separating the vet area from the camping area. According to rider feedback the track and marking were great. One horse presented with an inflamed eye preride, and one was lame post ride. A volunteer fell and was taken to hospital with a confirmed broken leg. Vet reports were not obtained (just rider reports) and the incident report was on the head injury form.

Table Top paperwork is yet to come in.

#### CS/TPR-

Organising a TPR school and CS info session at Shahzada.

#### South Coast Zone News-

Our AGM was held last Thursday. Unfortunately I was unable to attend and I haven't had a chance to catch up.

#### Other Stuff-

MCP was done at the State Champs (both 160k and 80k rides) at St Albans last weekend. 7 horses were randomly chosen for swabbing.

I shall email CS's to remind them to ask ride computer operators to remember to go the CS with rider/horse entry anomalies.

The TPR book is being proofed and will be sent next week to be printed.

Jo Gardner is now a qualified TPR and this should go to the AERA for endorsement. TPR list was not in the last newsletter. **Resolved** to put the TPR list into the newsletter.

ROs should not ignore the warnings from the data base and should not overwrite the data base.

Agreement that the AERA should be more active in backing up decisions made by Division SMCs.

Wording for the rules novice rider upgrade needs to be clearer. Belinda to write a motion for this for the next AERA meeting.

There is no readily available accredited veterinary list. Discussing a vet that may not be accredited, but AERASpace contains a list of rides that this particular vet had been at, indicating the person should be accredited. This vet is not based in NSW and accreditation needs to be put to the AERA by the person's 'home state' SMC.

2019 Quilty teams list of applicants was read out. The NSW team to consist of: Modena Schofield-Foster, Jenny Berg, Sharon Foster, Mette Sutton. Reserve Miranda Hodges. **Resolved** Cap, short sleeve polo shirt, soft shell vest. Stick with the usual NSW logo that Noni has been using for teams in the past. Belinda will contact the successful applicants and take the uniforms to the Quilty.

Belinda agreed to take photos. Resolved Belinda to ask Alam if he would be NSW Team manager.

Jacque Wright: Promotions: no report. Thanks to Sue Warren for helping with the team selection.

Alam Dastani – International: No report.

#### Faith Robinson: Zone 1 Delegate,

Congratulations to Peter and Tacye Bice who put an enormous effort into presenting a successful NSW STATE CHAMPIONSHIPS 2019. The weekend saw 94 riders compete with 41 riders in the 160km event and 53 riders in the 80km event. The 12 o'clock start for the 160km event had relatively mild temperatures which led to a sunny day making for excellent riding conditions and a completion percentage of over 70% and not one horse being admitted to the vet hospital over the two events.

A strapper was taken to hospital after a horse got its head caught in its metal yards and dragged the structure through the ride base colliding with the person. I believe a police car was also damaged.

Line honours in the 160km event went to local rider Emily Streckfuss riding her 19 year old horse, Webbs Creek Captain Starlight in a time of 12.20hrs. Emily and Captain are a very successful team and after finishing second in the State Championships in 2018, they are now the proud State Champions for 2019.

Hawkesbury Liberal Member of Parliament, Robyn Preston put a sash on every successful horse in the 160km event and also placed a rug on the first 5 horses in each division although only 4 Juniors were successful. Every successful rider also received a beautiful State Ride buckle.

The Presentation for the 80km no frills ride was held on Sunday and every successful rider was awarded a buckle which was designed by Evi Thompson, the secretary for Sydney Region Endurance Riders and a sash to the Best Conditioned horse in each division.

The Mountain Lagoon Ride has been cancelled for the year making the date available for Windeyer. Sydney Region Endurance Riders look forward to Shahzada in August which is the next ride in Zone One and hope we will see riders who have completed the State Championships and been successful in the Tom Quilty trying out for the BIG THREE.

Marita Rifai has volunteered to do the First Aid course as offered by the SMC although we do have one or two other members who have First Aid Certificates.

Terri Chandler thanked the SMC for the fuel voucher and presented it to Bree Webb in recognition for all her time and hard work for the zone.

#### Kim Stephens: Zone 4 Delegate. Merchandise

Tumut ride went off with a bang having to get the ambulance to a volunteer. We feel that Tumut ride was very successful with 93 entrants over the weekend and everyone enjoyed the track even though it had areas with very rocky gravel and other areas where it was slippery. We had cut the slippery area down to half and incorporated a 5km out and back. For the whole weekend we had an 89.9% completion rate and a few minor horse treatments.

We had a few outside issues - the caterer decided to pack up and leave at 10.30 on the Sunday morning leaving a few riders hungry. The people that hire out the toilets had decided we have to clean the toilets before they are returned and I got to the hire place too late and they charged us a further \$550 on top of the hire charge of \$700.

We have managed to just break even as we had a little left in the bank. Next year we start with a clean slate. We are hoping to run a 120km elevated ride (with a brand new buckle design) to promote longer distances.

Our next Snowy Zone Ride is Woodstock 14-15 September.

Snowy Zone wishes all those travelling to the Quilty safe and happy travels and good luck in the ride.

Ruth Sumpner: Zone 6 Delegate: Nothing to report from Zone 6. Still planning the Kiwarrak Endurance Ride.

Track Preservation Charlie Gauci/Fiona Meller: No report.

## General business & new business

## Active Kids voucher strategy for second half of 2019. (Kerry)

Another round of active kids vouchers are coming. How do we deal with this? Members can use their vouchers for memberships and for ride entries so long as it is part of an ongoing program. Office of Sport agreed that our junior points and distance meets the requirements. We cannot reimburse cash, or pay entry fees to ride committees. Suggested notices on FB advising that you can use your second kids voucher with NSW ERA, contact Kerry for information on how to do this.

Members think tank: Ongoing.

TQ EOI draft: Ongoing.

Advertising campaign strategies/format and support: Hold over

#### **Future meeting dates**

19 July 2019

16 August 2019

20 September 2019

25 October

22 November

6 December

There being no further business the meeting closed at. 12.55AM

# **Annexure A**

# N.S.W. ENDURANCE RIDERS ASSOCIATION INC.

PO BOX 6627 CHATHAM NSW 2430

# **Profit & Loss [With Last Year]**

January 2019 To May 2019

	This Year	Last Year
Income		
Income - Grants		
Sports Development Grant	\$29,000.00	\$0.00
Total Income - Grants	\$29,000.00	\$0.00
Income - Membership Fees	Ψ23,000.00	ψ0.00
Membership Fees - Adults	\$37,790.95	\$33,327.29
Membership Fees - Juniors	\$2,490.88	\$3,777.25
Membership Fees - Intermediate	\$1,854.55	\$1,963.62
Membership Fees - Associates	\$1,834.33	\$1,903.02
Day Membership Fees - Training	\$1,318.17	\$745.4
Day Membership Fees - Training  Day Membership Fees - Introd.	\$790.92	\$1,109.10
	· · · · · · · · · · · · · · · · · · ·	
Family Membership Discounts Total Income - Membership Fees	(\$490.91)	(\$1,489.98
•	\$43,863.64	\$39,623.64
Personal Accident Premiums In	\$4.4.000.00	<b>#40.005.44</b>
PA Adults	\$14,863.62 \$638.18	\$16,685.46
PA Juniors	·	\$818.17
Total Personal Accident Premiums In	\$15,501.80	\$17,503.63
Income - Ride Fees	#40.000.00	<b>044.540.0</b>
Ride Fees	\$19,909.09	\$14,540.89
Ride Booking Fees	\$36.36	\$100.00
Total Income - Ride Fees	\$19,945.45	\$14,640.89
Income - Annual Awards	0000100	<b>\$</b> 0.040.44
Dinner Dance Ticket Sales	\$2,024.09	\$3,049.10
Total Income - Annual Awards	\$2,024.09	\$3,049.10
Income - Sale of Merchandise		
Sale of Log Books	\$3,063.68	\$2,931.80
Sale of Clothing	\$0.00	\$425.4
Total Income - Sale of Merchandise	\$3,063.68	\$3,357.2
Income - Newsletter		
Newsletter Subscriptions	\$3,808.17	\$4,104.56
Newsletter Advertising	\$0.00	\$9.09
Total Income - Newsletter	\$3,808.17	\$4,113.69
Income - AERA Charges		
AERA End.H Rego L/Time	\$1,604.52	\$1,200.0
AERA End.H Rego Annual	\$431.83	\$409.1
Total Income - AERA Charges	\$2,036.35	\$1,609.12
Income - Other		
Donations Received	\$0.00	\$5,335.24
Interest Received	\$62.16	\$46.3
Total Income - Other	\$62.16	\$5,381.6°
Total Income	\$119,305.34	\$89,278.89
Cost of Merchandise Sales		
Cost of Log Books	\$1,875.00	\$715.9°
Cost of Log Book Covers	\$163.64	\$0.00

Cost of Clothing	\$35.00	\$0.00
Total Cost of Merchandise Sales	\$2,073.64	\$715.91
Gross Profit	\$117,231.70	\$88,562.98
Expenses		
Accounting Fees	\$800.00	\$1,200.00
Bank Fees	(\$52.84)	(\$127.27)
Bank Fees - Merchant Fees	\$621.25	\$688.55
Bookkeeping Fees	\$0.00	\$510.00
Ride Grants	(\$9.09)	\$0.00
Seminars Attended	\$681.75	\$0.00
Seminars Conducted	\$0.00	\$394.09
Sponsorship	\$6,454.55	\$9,000.00
A.E.R.A.		
AERA - Affiliation Fees Adult	\$8,610.91	\$8,261.82
AERA - Affiliation Fees Jnr	\$596.36	\$625.45
AERA - Rider Entry Fee	\$3,265.45	\$2,260.91
AERA - Meeting Expenses	\$363.64	\$4,663.92
AERA - End. Horse Rego Lifetim	\$1,472.74	\$600.01
AERA - End. Horse Rego Annual	\$386.36	\$272.72
AERA - Transfer of Ownership	\$90.91	\$54.54
Total A.E.R.A.	\$14,786.37	\$16,739.37
AGM Expenses		. ,
AGM - Other Expenses	\$470.00	\$920.00
AGM - Printing & Postage	\$1,444.13	\$1,299.41
AGM - Room Hire	\$950.00	\$0.00
AGM - Raffles [Net]	\$0.00	(\$309.09)
Total AGM Expenses	\$2,864.13	\$1,910.32
Annual Awards	Ψ2,001.10	ψ1,010.0 <u>2</u>
Ann. Awards - Awards	\$0.00	\$7,450.73
Ann. Awards - Dinner Expenses	\$2,565.23	\$4,262.73
Total Annual Awards	\$2,565.23	\$11,713.46
Insurance	φ2,303.23	φ11,713.40
	\$6,740.00	\$6,631.69
Insur - Liability Adult riding	\$45.46	\$90.92
Insur - Liability Non riding Insur - Liability Day Training	\$1,425.44	\$890.90
Insur - Liability Day Intro		
	\$0.00	\$1,075.46
Insur - Liability Day Intermed	\$172.74	\$263.64
Insur - Liability NSWERA	\$627.28	\$627.27
Insur - Liability Ride Org.	\$509.09	\$454.54
Insur - PA Voluntary Workers	\$461.36	\$395.45
Insur - PA Adults	\$14,590.89	\$15,052.74
Insur - PA Juniors	\$638.20	\$834.55
Total Insurance	\$25,210.46	\$26,317.16
Medication Control		
Med Ctrl - Sample Testing Fees	\$943.44	\$0.00
Total Medication Control	\$943.44	\$0.00
Meeting Expenses		
Meet. Exp Nibbles / Meals	\$396.36	\$286.18
Meet. Exp Minutes Secretary	\$340.00	\$510.00
Meet. Exp Fuel & Tolls	\$991.97	\$977.36
Meet. Exp Accomm.	\$272.73	\$278.91
Total Meeting Expenses	\$2,001.06	\$2,052.45
Newsletter Expenses		
Newsltr - Editorial Fee	\$3,770.00	\$3,600.00
Newsltr - Printing	\$1,363.15	\$1,823.27
Newsltr - Postage	\$367.78	\$471.02

Total Newsletter Expenses	\$5,500.93	\$5,894.29
Promotional Expenditure		
Promotions - Fuel	\$322.62	\$0.00
Promotions - Printing & Statio	\$249.05	\$0.00
Total Promotional Expenditure	\$571.67	\$0.00
Ride Management Related		
Ride M - Postage	\$9.09	\$0.00
Ride M - Printing & Stationery	\$0.00	\$95.45
Ride M - Vet & TPR Vests	\$227.27	\$0.00
Ride M - Safety Equipment	\$182.72	\$0.00
ROF - Fuel	\$0.00	\$200.56
Total Ride Management Related	\$419.08	\$296.01
Secretariat Expenses		
Sec. Exp Computer	\$253.92	\$0.00
Sec. Exp Postage	\$315.76	\$80.02
Sec. Exp Secretariat Fees	\$13,144.80	\$13,144.80
Sec. Exp Print / Stationery	\$370.03	\$476.92
Sec. Exp Phone & Internet	\$382.02	\$676.64
Sec. Exp Other	\$0.00	\$90.00
Sec. Exp Offsite storage	\$386.35	\$386.35
Total Secretariat Expenses	\$14,852.88	\$14,854.73
SMC Non Meeting Reimbursements		
SMC - Phone & Internet	\$52.47	\$18.18
SMC - Other	\$225.48	\$22.54
SMC - Postage	\$0.00	\$12.55
Total SMC Non Meeting Reimbursements	\$277.95	\$53.27
State Ride Expenses		
State Ride - Gen Exp	\$0.00	\$510.54
Total State Ride Expenses	\$0.00	\$510.54
TPR Accreditation & Training		
TPR - Equipment	\$0.00	\$231.82
TPR - Printing & Stationery	\$288.77	\$159.09
Total TPR Accreditation & Training	\$288.77	\$390.91
Vet Accreditation & Training		
VA - Printing & Stationery	\$159.09	\$0.00
Total Vet Accreditation & Training	\$159.09	\$0.00
Volunteer Rewards		
CS Achievement Awards	\$181.82	\$0.00
Total Volunteer Rewards	\$181.82	\$0.00
Website Expenses		
Website - Maintenance	\$0.00	\$436.36
Website - Website Hosting	\$436.36	\$0.00
Total Website Expenses	\$436.36	\$436.36
Total Expenses	\$79,554.86	\$92,834.24
Operating Profit	\$37,676.84	(\$4,271.26)
Total Other Income	\$0.00	\$0.00
Total Other Expenses	\$0.00	\$0.00
Net Profit/(Loss)	\$37,676.84	(\$4,271.26)