

Summary Report NSWERA Committee meeting held on 19 October 2018.

Present, Tony Warren, (chairman), Peter Bice, John Howe, Matthew Walker, Belinda Hopley, Faith Robinson, Jacque Wright. **Phone in:** Kerry Fowler-Smith, Jo Davis.

Apologies: Phil Coleman, Kerry Fowler-Smith, Jo Davis, Noni Seagrim.

In attendance: Helen Rich, Jacky (Jax) Barlow.

Conflicts of Interest declaration: None declared at this time.

Acceptance of minutes of meeting. Amendments as agreed.

MOVED John Howe, Matthew Walker

THAT the minutes of the SMC meeting of 7 September 2018 be accepted. **Carried** Unanimous.
Jacque Wright arrived at [6:18]. Jo Davis rang in at [6:20]. Peter Bice left at [6:20], returned at [6:27]. Faith Robinson arrived at the meeting at [6:24]

Business arising from last meeting (action log review)

Action Log.

Minutes	Who	What
October 167	Jax	Timeline of tasks ongoing. We all need to provide info to Jax ongoing
January 220	Jacque	Research/Purchase flip book program, ongoing . Kerry said this was put in with the current funding application. Asked Jacque to hold off for now.
230	Kerry	Play by the Rules agenda December?
238	Jacque/Noni	online membership forms, ongoing
Mar 18: 3	John	Email AGM checklist to all ongoing
73	Peter/All	Update portfolio descriptions, everyone to check accuracy of current PD ongoing
July 115	Matt	Data to researcher and Kerry ongoing
Sept 119	Noni	FB, web and newsletter re FEI rest periods.
122	Jo	Speak with webhost (Steve) about domain nswera.com.au and transfer of hosting from Platypus. Ongoing
123	Kerry	Printing of new rider booklets done .
125	Belinda, Matt	TPR book check content and arrange printing. Ongoing
128	Jo	Peter to be contact to receive rider feedback forms, replace with Peter. Ongoing
133	Noni	Reports from Quilty team members. Ongoing . Tony to talk to other members
140	Belinda	Changes to State ride EIO and event agreement as discussed. Ongoing

Action list worked through. 230. Did some work on Play by the Rules last meeting. Move to next meeting.

125. Discussing funding the TPR book from the Office of Sport grant. Could also print rulebooks. Agreed to reimburse two ride committees for some of their vet fees, since these vets helped at the TPR courses.

Resolved to work out the number of active TPRs and then add 50% to that number in order to work out how many books to order, remove colour pages.

Noted that the current rules don't require membership cards to be produced. This has created a variety of issues this year. Suggested that the SMC should put a motion to the AGM in that our NSW members should produce their membership card to enter a ride. Motion to change this rule will be put to the November AERA meeting.

Kerry completed her phone call at [7:11].

Secretariat Report & Ride Calendar (Jacky Barlow, Jo Davis)

PART 1: MEMBERSHIP NUMBERS

	2018	2017	2016	2015	2014	2013	2012
Adult	337	399	413	438	410	442	453
Junior	49	49	50	50	29	40	47
Intermediate	34	24	31	32	31	24	
Associate	13	15	20	20	20	30	35
Honorary	8	7	6	6	6	6	6
Total	441	494	520	546	496	542	541
Newsletter	153	195	213	226	233	233	330

PART 2: RATIFY NEW MEMBERS

DATE	FIRST NAME	LAST NAME	NUMBER	CATEGORY	ADDRESS
9-10-2018	Zenya	Nirvana	145961	Senior	BANGALOW

MOVED John Howe, Faith Robinson

THAT the new members be accepted and their names published in the newsletter. **Carried Unanimous.**

PART 3: RIDES CONDUCTED – ENTRIES RECEIVED.

Ride Name	Date	Intro	Train	80-99km	100-119km	120-159km	160+	TOTAL
Woodstock	15-09-18	24	23	85				132
Brookvale	29-09-18	26	16	30				72
Windeyer	14-10-18	5	12	36				53

PART 4: STOCKTAKE

Logbooks 2 in 1 38

Logbook covers 49

PART 5: ENDURANCE HORSE REGISTRATIONS (Year to Date)

ANNUAL - 29

LIFETIME - 42

PART 6: OTHER BUSINESS

Timeline – e-mailed to committee

Time sheets for approval in ride stationary – copies e-mailed to committee. **Approved**

Jacque has a triplicate time book from Queensland. Matthew agreed these were great. **Resolved** Jacque to bring a copy to the next SMC meeting.

One year rule for Ride approvals

Kiarrak ride was approved last meeting. Jacky had a call from a Homewood ride committee member saying that the Kiarrak ride was approved on Homewood's traditional date, the Kiarrak booking form was submitted more than a year before the event, and there was a rule that a ride could not be approved over 12 months in advance. Jo said the date Homewood had was not their original date. Kiarrak was approved last month for September next year, agreement Kiarrak was approved a week early. Decided Kiarrak keeps the date.

Membership cards – suggestions e-mailed to committee

This was covered earlier in the meeting.

Volunteers Draw

Chief Stewards: Peter Bonham. \$100 fuel voucher. TPRs: \$50.00. Janette Harvey, Robin Ferguson, Eric Brown

Rides for approval –

Burruga Copper Challenge – 24-11-2018 – 20, 55, 85km

This ride application is for next month. The SMC needs three months before a ride is considered for approval. Jacque says that the SMC is able to override this rule and she has people available to run the ride. Tony discussed the three month rule and does not class this as a special circumstances event. If a ride dropped out and someone put their hand up to run a ride that would be classified as special circumstances. To add a ride to the calendar this late in the season would affect the point score results for the end of year. There would be people who have turned their horses out. Not really fair to pop a ride on like this particularly at the end of the year.

Jo said she would like to vote on whether this ride goes ahead and she would like Jacque to leave the room while this happened. . Jacque said it is not her who put this event forward. It is the Burruga District Association who has put this up for consideration. Jacque left the room at [7:31].

Tony read the paragraph concerning the three month rule where exceptional circumstances were mentioned. This ride booking form has been requested for months with no result. Jacque has been advertising that this ride is happening, doing this without SMC approval. Vote was duly taken by a show of hands. One for, six against this proposal. **Resolved** not to allow this ride to go ahead.

Jacque asked if she could take the proposal of holding a trainer for the November weekend to her committee. **Approved** that she may approach them. 20/40/60 would be a good idea and would encourage younger horses.

Belinda asked Jo if the rides approved would be on the 2019 calendar. Yes they will.

Jacque returned to the room at [7:35] and advised that the ride had been rejected, the reason being not enough notice and that this was not classified as exceptional circumstances.

Lachlan Endurance Riders – 16/17 March 2019 Bumbaldry or Neville to be decided – 20, 40, 80km

Organisers are not sure where the ride will be run and are just seeking the date. Resolved to approve.

Upper Corindi – 16/17th March 2019 – 20,40km – Dual Affiliation request NRZ. Approved.

Mountain Lagoon – 30/31 March 2019 – 5, 20, 40km. Approved.

Table Top – Easter Carnival - Fri/Sat/Sun 2019 – plus 160km if money approved. Seeking approval for 40, 80, 81* and 80 and 120**. There is also a request for money to help to assist in running this ride. \$3,000 was mentioned.

Resolved to approve the ride booking form as it is which is rides up to 120k both AERA and FEI rides.

Jacque said the Burruga committee have asked her to mention running the NSW State ride next year.

Windeyer – Easter carnival – 40, 80 240km marathon. No form has been received and this application came after the closing date asking for expressions of interest. A booking form has been requested previously, so it is now off the table as nothing has been received.

Woodstock – 14/15th Sept 2019 – 20, 40, 80km. Approved

Matthew said it was always a good idea to run a 120 before a 100 miler. The extra 40km can be added for those wanting to complete a 160.

Standing Items

2018 AGM 2 March 2019 : Booked and ready to go. Details will be in the next newsletter. Same format and set up as this year.

State Championship 2019: Nothing further to add.

Ratification of decisions made between meetings: DQ at Brookvale ride, letter re horse's history at request of a member.

Maxxis Project (Emily Streckfuss chair, Kerry Spratt, Bec Hogan, Renee Kirk) See earlier in minutes.

AERA meetings: Constitution comments, agenda items ASAP please. No one at the meeting had read this document as yet. This needs to be done ASAP.

NSW Office of Sport grant project: Belinda Hopley (chair), Jacque Wright, Peter Bice, Adeline Gibson:
Ongoing.

New members incentives: Ongoing.

[8:00] meeting broke for dinner. Jo signed off on the phone.

Committee Reports

Tony Warren: President,

The pinnacle event for our sport The Tom Quilty is all over, Congratulations to Kristie Taprell and Castlebar Belair from Victoria. I have to say huge congratulations to NSW's Andrew Bailey riding Twynham El Zephyr to take the heavyweight 1st place in a time of 11:51:21, awesome job Andrew and the entire Bullio Endurance team.

I would also like to congratulate the NSW Sky Blue team which placed 2nd in the team's event, the team consisted of Shirley Clark-Oso Zoltan, Lizzie Moir-Prince Emani SPA, Steve Brooks-A'Landell Pirate and Talyn Nix-Homeleigh Mountain Khalids Komet.

What an awesome week Sue and Myself had in Tasmania, we went site seeing for 5 days prior to the TQ18, who would have known Tasmania has green stuff on the ground which they called grass. It grows in abundance down there.

We only have one ride left on our calendar, let's all attend and make it a great end of year celebration. I'm sure the Bullio team will do their best to make it a very successful fun filled ride. The calendar for next year is looking good and hopefully we will get some nice ride organiser's to add a 160km ride in the lead up to the 2019 Tom Quilty which will arrive very quickly.

Peter Bice: VP, AERA, Ride Standards/Feedback, Governance, Child Protection:

AERA report: Noted the tying up research results that were provided. Peter helped present the annual distance awards for 2017 at the Quilty. Quilty went well. 140 entrants was a good result. Next AERA meeting on 10 and 11 November.

Jo Davis rang in at **[8:36]**

John Howe: Treasurer, Newsletter, Zone 2 Delegate

Attached as Annexure A is the profit and loss sheet. January to September 2018.

As of yesterday we have the following funds available:-

Cheque Account	\$18,931.27
Credit Card	\$1,273.28
IBD 13.2.19	\$20,436.06
IBD 5.1.19	\$15,086.59
IBD 8.1.19	\$10,311.93
Total	\$66,039.26

Our total balance is down due to my paying a backlog of accounts to the AERA, particularly Insurances.

The best news is that although membership income is down by \$2,681.83 our ride income is up by \$6,127.27 which is an increase of 17.3%, which justifies our stance on "One ride, one weekend".

In real terms our total income for this year is actually up by \$1,504.27, last year we received a grant for \$25,00.00 and this somewhat skewed our income, hopefully, our current grant application for the same amount will be successful.

Newsletter: We experienced a printing problem with the latest newsletter. The back page ad showed a very red faced lady in the ad for brims on helmets. I have spoken to the printer and hopefully this will not happen again.

Zone Two: Windeyer ran as a twilight ride last Saturday. The ride was a total success with a lot of happy riders and no real problems. Windeyer is also tendering for an Easter Carnival. Tooraweenah is making plans to tender for the next NSW Quilty. Watch this spot for further details.

Talk of free entry to the Queensland Quilty for anyone living, outside the QERA boundary, including NSW riders.

MOVED John Howe, Peter Bice

THAT the treasurer's report is accepted and the accounts be paid. **Carried** Unanimous.

Kerry Spratt: Secretary, Public Officer, AERA, IDP, Grants

Apologies for my non-attendance. I have an arrangement that was made around the previous date for our October meeting that I now can't change again. The correspondence has been sent previously, but is attached to the email with this report and the agenda.

1. The next AERA meeting is 10 and 11 November. We need to get any agenda items to Kim Moir ASAP. The closing date is 19 Oct. We have a SMC meeting scheduled for 9 November, Peter, Noni and I will be apologies.
2. The AERA draft Constitution has been circulated for comment. We need to decide whether we support it as a group and send any comments to the next AERA meeting. After that, we need to provide opportunity for discussion at our AGM. Please discuss it and provide comments to your delegates before 8 November. It's boring, but important.
3. Correspondence for discussion relating to:
 - disqualification of a rider.
 - newsletter ride review for the Brookvale ride.
 - resignation of memberships from Mindy Davies and Matthew Gadsby.
4. The TAS Quilty was a success for many of our riders, our Sky Blue team came second, as one of only two teams to have three successful completions. Could we arrange for this to be promoted please?
5. The Bullio ride committee has advised via the ride Facebook page that on course crewing will be available at their upcoming rides. On course crewing obviously is great, but I think we need to make sure that all riders have the same level of support, so we have an even playing field. I support on course crewing, but think the opportunity must be the same for all. Likewise, everyone must be clear on what will be permitted at the crewing points. Whatever is allowed needs to be agreed with the RO, SMC and CS before the ride, clearly stated and publicised for the riders.
7. I'm talking with Bec about the teams concept passed at the AGM, she will get her ideas to us in the next couple of weeks. More detail on the TV advertising strategy is coming, but what we do with that is dependant support mechanisms for the people who respond which is also a work in progress. Hold these over please.
8. As you know through an email I sent, I completed and submitted an application to Office of Sport for Sports Development Program funding in 2019/2020. The total amount we applied for is about \$29000, covering the items we discussed last meeting. I think any news will be some weeks or even months off. Stay tuned.

Discussion on Kerry's report took place. References to the points she has listed above.

Point 3: Correspondence relating to the disqualification was discussed, response as agreed.

Resolved to accept the membership resignations as requested.

Resolved no need to reply to the email about the newsletter as this was addressed to the Editor not the SMC.

Point 6: on-course crewing for the Bullio Cup. If this is to be approved then it must be available to every rider. There was an email from Noni but that was not available for the minutes. Is 'crewing area' the correct description or should it not be 'viewing area'? Matthew doesn't see a problem with this idea and feels that all rides should have on course

crewing/viewing areas. Suggestion is one crewing point per loop. **Resolved** to put a proposal together. Belinda to liaise with Kerry on what to say in the letter to go to the Bullio committee.

Point No. 7: Jacque should be able to show the next meeting what is going to happen with the YouTube stuff.

Resolved that NSW investigate the return to the use of membership cards

Jo Davis: Ride calendar

The ride calendar was mostly dealt with earlier in the meeting. March is full, and first three months of next year are looking pretty full. Website: have put the newsletter and Sally Fenner's Tevis article up. Will get the State Ride info up ASAP. If any forms need to be changed or updated, please let Jo know.

Matthew Walker: Horse Welfare, Early Warning System, Vet Liaison, Biosecurity

Early Warning looks good. Horse Welfare – no issues. Nothing further.

Belinda Hopley: Zone 5 Delegate, Chief Stewards and TPRs

Ride Reports-

National Capital: 29-30/9/18, 80k, 53k, 40k, 22k & 13k.

Despite the dry weather (and fewer numbers due to the TQ and local equine events), ACTERA went ahead with their ride. Due to the very windy weather on the Friday before the ride a total fire ban was in place.

Unfortunately, the ride base direction signs were stolen both on Friday and Saturday nights, which did cause a little angst to a few early arrivals. The vetting area was rejigged to enable a better trot area and a less cramped TPR area. Some work had been done to the trot area but was limited due to the drought. It was a very cool start to the day, but the clouds cleared and became quite warm with a very light breeze. Over 70 riders attended the events – 30 in the 80k – which were well received by the riders. The rides were all dirt roads/fire trails, well-marked with ample water. The track had some rocky sections and was hard underfoot due to the drought. There were no invasive treatments. One rider returned from the 1st leg (80k) feeling unwell and withdrew. Two riders in the 80k who had assisted the ill rider were late but given completions. One rider was very disagreeable and rude on being vetted out lame after two trot outs. There is a short note here in camera.

One rider was spoken to about the horse containment policy re one horse per yard. One rider was disqualified the following day when it was discovered he had not changed his riding status from novice. While we did have enough volunteers on the day, it is recognized that we need to train more people and get more involved in the setup of the event.

There are quite a few CS reports outstanding – The Rock, Wandandian, Shahzada and Woodstock.

CS/TPR: Nothing to report.

South Coast Zone News: Nothing to report.

Grants Subcommittee: *The bibs and the signage are done, and the TPR book quote is in the process. This should take up the remainder of the grant.*

Other Stuff: *The State Championship documents are nearly finished.*

Woodstock – CS report handed to Belinda by John. Supposed to supply two copies of Form 7, one for the rider and one for the SMC. No problems with the ride. All good. Great attendance.

See Annexure B for financial report on grant expenditure.

Jacque Wright: Promotions:

No written report. Discussion on Videos – meetings organised with the TV channel in Orange in a couple of weeks' time. Will try to get similar proposals to what was used in the past. Hope to have proposals before the end of the year. 2017 – Costs were around \$1600 and one for \$800. WIN information sent to Bec was over a much larger portion of the state. Jacque will check this out further.

Faith Robinson: Zone 1 Delegate: Nothing to report.

International: Still to be assigned.

Noni Seagram: Facebook, Merchandise, Zone 4 Delegate, AERA, website

Snowy Zone - Z4

Since our last meeting the final two Snowy Zone rides for the year have been run and won!

The LERC club as usual hosted a great weekend at Woodstock 15th /16th September with 132 competitors overall and excellent completion rates across the three events. Brookvale hosted their ride on the 29th/30th of September with a total of 72 riders rising to the challenge! Snowy Zone was well represented at this year's Tom Quilty in Tasmania with several of our members representing NSW on the State Teams and we also entered a Snowy Zone Team in the restricted Teams event coming away with a pleasing 3rd place thanks to our 3 successful riders, Andrew Bailey, Stuart Lymberry and Allan Caslick!

Merchandise

Team uniforms were ordered and delivered to the Teams at the TQ – nil more to report on the merchandise front.

Facebook

FB has been relatively quiet with the usual ride advertising etc. A few ROCs seem to be unsure who to contact to get their ride promoted on the NSW page, could a message please be sent to them requesting they send me any flyers or info they would like to have posted, well prior to their ride if possible please. Also when posting links to ride entries on trybooking or other similar platforms I would advise using the full and direct links to make it easier.

Tony has photographs of the Quilty teams which he will provide for this newsletter.

Track Preservation Charlie Gauci/Fiona Meller: No report.

General business & new business

On-course crewing e.g. Bullio rides: This was dealt with earlier in the meeting.

State ride checklist: Ongoing.

Teams competition from AGM (how to implement) and Annual Teams: Hold over pending Bec's comments.

Agenda items for the December meeting.

We need to allow time to discuss the following:

- Workshops on the Sunday after the AGM. Belinda will put together a proposal and bring to the next meeting.
- New AERA draft Constitution. Everyone needs to read it, no point in complaining once it's accepted.
- AGM – proposals or motions to be put forward and discussion items for the AGM.

Future meeting dates

9 November

7 December

2 March 2019 – Annual General Meeting.

There being no further business the meeting closed at 9:57 pm.

Annexure A

N.S.W. ENDURANCE RIDERS ASSOCIATION INC.

PO BOX 6627
 CHATHAM
 NSW 2430

Profit & Loss [Last Year Analysis]

January 2018 To September 2018

	This Year	Last Year	\$ Difference	% Difference
Income				
Income - Grants				
Communities NSW	\$6,500.00	\$0.00	\$6,500.00	NA
Sports Development Grant	\$0.00	\$31,500.00	(\$31,500.00)	(100.0)%
Total Income - Grants	\$6,500.00	\$31,500.00	(\$25,000.00)	(79.4)%
Income - Membership Fees				
Membership Fees - Adults	\$34,703.69	\$35,113.64	(\$409.95)	(1.2)%
Membership Fees - Juniors	\$3,831.78	\$3,709.09	\$122.69	3.3%
Membership Fees - Intermediate	\$2,159.09	\$545.46	\$1,613.63	295.8%
Membership Fees - Associates	\$213.65	\$109.09	\$104.56	95.8%
Day Membership Fees - Training	\$1,545.43	\$1,500.00	\$45.43	3.0%
Day Membership Fees - Introd.	\$2,936.37	\$1,840.93	\$1,095.44	59.5%
Family Membership Discounts	(\$1,489.98)	(\$1,509.10)	\$19.12	1.3%
Discounted Membership Post 01/08	\$0.00	(\$90.91)	\$90.91	100.0%
Total Income - Membership Fees	\$43,900.03	\$41,218.20	\$2,681.83	6.5%
Personal Accident Premiums In				
PA Adults	\$17,595.45	\$12,927.24	\$4,668.21	36.1%
PA Juniors	\$883.63	\$507.30	\$376.33	74.2%
Total Personal Accident Premiums In	\$18,479.08	\$13,434.54	\$5,044.54	37.5%
Income - Ride Fees				
Ride Fees	\$41,454.53	\$35,381.81	\$6,072.72	17.2%
Ride Booking Fees	\$145.45	\$90.90	\$54.55	60.0%
Total Income - Ride Fees	\$41,599.98	\$35,472.71	\$6,127.27	17.3%
Income - Annual Awards				
Dinner Dance Ticket Sales	\$3,049.10	\$1,818.19	\$1,230.91	67.7%
Total Income - Annual Awards	\$3,049.10	\$1,818.19	\$1,230.91	67.7%
Income - Sale of Merchandise				
Sale of Log Books	\$4,359.05	\$5,000.00	(\$640.95)	(12.8)%
Sale of Clothing	\$425.45	\$117.09	\$308.36	263.4%
Sale of Arrows	\$0.00	\$210.91	(\$210.91)	(100.0)%
Sale of State Buckles	\$836.36	\$0.00	\$836.36	NA
Sale of TQ15 DVD	\$0.00	\$31.82	(\$31.82)	(100.0)%
Total Income - Sale of Merchandise	\$5,620.86	\$5,359.82	\$261.04	4.9%
Income - Newsletter				
Newsletter Subscriptions	\$4,327.29	\$4,472.73	(\$145.44)	(3.3)%
Newsletter Advertising	\$619.09	\$1,010.00	(\$390.91)	(38.7)%
Total Income - Newsletter	\$4,946.38	\$5,482.73	(\$536.35)	(9.8)%
Income - AERA Charges				
AERA End.H Rego L/Time	\$2,236.38	\$3,490.89	(\$1,254.51)	(35.9)%
AERA End.H Rego Annual	\$636.38	\$590.92	\$45.46	7.7%
AERA Transfer of Ownership	\$0.00	\$218.19	(\$218.19)	(100.0)%
Total Income - AERA Charges	\$2,872.76	\$4,300.00	(\$1,427.24)	(33.2)%
Income - Other				
Donations Received	\$5,335.24	\$0.00	\$5,335.24	NA
Miscellaneous	\$0.00	\$44.75	(\$44.75)	(100.0)%

Administrative Service Fees	\$0.00	\$8,727.28	(\$8,727.28)	(100.0)%
Tyremax Pty Ltd	\$4,000.00	\$12,000.00	(\$8,000.00)	(66.7)%
Interest Received	\$96.16	\$597.69	(\$501.53)	(83.9)%
Total Income - Other	\$9,431.40	\$21,369.72	(\$11,938.32)	(55.9)%
Total Income	\$136,399.59	\$159,955.91	(\$23,556.32)	(14.7)%
Cost of Merchandise Sales				
Cost of Merchandise	\$244.18	\$136.36	\$107.82	79.1%
Cost of Log Books	\$1,340.91	\$2,627.27	(\$1,286.36)	(49.0)%
Cost of Log Book Covers	\$54.55	\$363.64	(\$309.09)	(85.0)%
Cost of Clothing	\$1,441.27	\$0.00	\$1,441.27	NA
Cost of Clothing - Freight	\$0.00	\$14.23	(\$14.23)	(100.0)%
Total Cost of Merchandise Sales	\$3,080.91	\$3,141.50	(\$60.59)	(1.9)%
Gross Profit	\$133,318.68	\$156,814.41	(\$23,495.73)	(15.0)%
Expenses				
Accounting Fees	\$1,200.00	\$2,475.00	(\$1,275.00)	(51.5)%
Advertising	\$0.00	\$272.73	(\$272.73)	(100.0)%
Bank Fees	(\$218.18)	\$12.34	(\$230.52)	(1,868.1)%
Bank Fees - Merchant Fees	\$847.46	\$957.29	(\$109.83)	(11.5)%
Bookkeeping Fees	\$510.00	\$750.00	(\$240.00)	(32.0)%
Computer Hardware Expenses	\$0.00	\$96.82	(\$96.82)	(100.0)%
Computer Software Expenses	\$0.00	\$192.85	(\$192.85)	(100.0)%
Dues/Fees/Permits/Licences	\$0.00	\$205.00	(\$205.00)	(100.0)%
Miscellaneous Expenses	\$0.00	\$322.37	(\$322.37)	(100.0)%
Seminars Conducted	\$394.09	\$0.00	\$394.09	NA
Sponsorship	\$9,320.91	\$7,000.00	\$2,320.91	33.2%
A.E.R.A.				
AERA - Affiliation Fees Adult	\$9,541.82	\$11,374.55	(\$1,832.73)	(16.1)%
AERA - Affiliation Fees Jnr	\$712.72	\$669.08	\$43.64	6.5%
AERA - Rider Entry Fee	\$6,100.91	\$6,559.24	(\$458.33)	(7.0)%
AERA - Meeting Expenses	\$6,818.01	\$4,705.16	\$2,112.85	44.9%
AERA - End. Horse Rego Lifetim	\$1,909.11	\$4,527.28	(\$2,618.17)	(57.8)%
AERA - End. Horse Rego Annual	\$659.07	\$568.18	\$90.89	16.0%
AERA - Transfer of Ownership	\$145.46	\$199.99	(\$54.53)	(27.3)%
Total A.E.R.A.	\$25,887.10	\$28,603.48	(\$2,716.38)	(9.5)%
AGM Expenses				
AGM - Other Expenses	\$920.00	\$827.59	\$92.41	11.2%
AGM - Printing & Postage	\$1,299.41	\$1,104.25	\$195.16	17.7%
AGM - Room Hire	\$0.00	\$272.73	(\$272.73)	(100.0)%
AGM - Raffles [Net]	(\$309.09)	(\$254.54)	(\$54.55)	(21.4)%
Total AGM Expenses	\$1,910.32	\$1,950.03	(\$39.71)	(2.0)%
Annual Awards				
Ann. Awards - Awards	\$7,450.73	\$7,402.28	\$48.45	0.7%
Ann. Awards - Dinner Expenses	\$5,009.32	\$2,231.82	\$2,777.50	124.5%
Ann. Awards - Entertainment	\$0.00	\$1,500.00	(\$1,500.00)	(100.0)%
Total Annual Awards	\$12,460.05	\$11,134.10	\$1,325.95	11.9%
CS Accreditation & Training				
CS - Equipment	\$0.00	\$200.00	(\$200.00)	(100.0)%
Total CS Accreditation & Training	\$0.00	\$200.00	(\$200.00)	(100.0)%
Insurance				
Insur - Liability Adult riding	\$7,631.69	\$8,254.55	(\$622.86)	(7.5)%
Insur - Liability Non riding	\$95.47	\$86.36	\$9.11	10.5%
Insur - Liability Day Training	\$3,958.17	\$2,945.44	\$1,012.73	34.4%
Insur - Liability Day Intro	\$1,075.46	\$0.00	\$1,075.46	NA
Insur - Liability Day Intermed	\$300.00	\$245.44	\$54.56	22.2%
Insur - Liability NSWERA	\$772.72	\$663.64	\$109.08	16.4%
Insur - Liability Ride Org.	\$1,109.10	\$545.48	\$563.62	103.3%
Insur - PA Voluntary Workers	\$1,120.44	\$1,186.37	(\$65.93)	(5.6)%
Insur - PA Adults	\$17,185.47	\$12,790.90	\$4,394.57	34.4%

Insur - PA Juniors	\$900.01	\$490.90	\$409.11	83.3%
Total Insurance	\$34,148.53	\$27,209.08	\$6,939.45	25.5%
Medication Control				
Med Ctrl - Course - Travel	\$267.62	\$0.00	\$267.62	NA
Med Ctrl - Fuel & Postage	\$6.50	\$73.50	(\$67.00)	(91.2)%
Med Ctrl - Sample Testing Fees	\$774.76	\$1,090.91	(\$316.15)	(29.0)%
Total Medication Control	\$1,048.88	\$1,164.41	(\$115.53)	(9.9)%
Meeting Expenses				
Meet. Exp - Teleconferences	\$18.18	\$28.94	(\$10.76)	(37.2)%
Meet. Exp. - Nibbles / Meals	\$658.64	\$531.08	\$127.56	24.0%
Meet. Exp. - Minutes Secretary	\$1,080.00	\$1,287.27	(\$207.27)	(16.1)%
Meet. Exp. - Fuel & Tolls	\$2,134.78	\$2,269.64	(\$134.86)	(5.9)%
Meet. Exp. - Accomm.	\$610.74	\$834.21	(\$223.47)	(26.8)%
Total Meeting Expenses	\$4,502.34	\$4,951.14	(\$448.80)	(9.1)%
Newsletter Expenses				
Newsltr - Editorial Fee	\$6,000.00	\$6,000.00	\$0.00	0.0%
Newsltr - Printing	\$2,373.36	\$5,454.27	(\$3,080.91)	(56.5)%
Newsltr - Postage	\$631.02	\$683.96	(\$52.94)	(7.7)%
Total Newsletter Expenses	\$9,004.38	\$12,138.23	(\$3,133.85)	(25.8)%
Promotional Expenditure				
Promotions - Clothing	\$0.00	\$2,572.73	(\$2,572.73)	(100.0)%
Promotions - Fuel	\$232.73	\$500.00	(\$267.27)	(53.5)%
Promotions - Maxxis Tyres	\$4,000.00	\$4,000.00	\$0.00	0.0%
Promotions - Other	\$0.00	\$10,727.27	(\$10,727.27)	(100.0)%
Promotions - Prizes / Giveaway	\$0.00	\$536.33	(\$536.33)	(100.0)%
Total Promotional Expenditure	\$4,232.73	\$18,336.33	(\$14,103.60)	(76.9)%
Quilty Expenses				
Quilty Expenses - Sponsorship	\$0.00	\$909.09	(\$909.09)	(100.0)%
Quilty Expenses - Team Related	\$727.28	\$1,009.09	(\$281.81)	(27.9)%
Total Quilty Expenses	\$727.28	\$1,918.18	(\$1,190.90)	(62.1)%
Ride Management Related				
Ride M - Printing & Stationery	\$95.45	\$316.15	(\$220.70)	(69.8)%
Ride M - Vet & TPR Vests	\$89.41	\$0.00	\$89.41	NA
Ride M - CS Expenses	\$0.00	\$297.73	(\$297.73)	(100.0)%
ROF - Fuel	\$200.56	\$0.00	\$200.56	NA
Total Ride Management Related	\$385.42	\$613.88	(\$228.46)	(37.2)%
Secretariat Expenses				
Sec. Exp. - Computer	\$0.00	\$139.26	(\$139.26)	(100.0)%
Sec. Exp. - Postage	\$241.08	\$603.12	(\$362.04)	(60.0)%
Sec. Exp. - Secretariat Fees	\$21,908.00	\$21,908.01	(\$0.01)	0.0%
Sec. Exp. - Print / Stationery	\$590.42	\$587.60	\$2.82	0.5%
Sec. Exp. - Phone & Internet	\$1,144.40	\$1,260.11	(\$115.71)	(9.2)%
Sec. Exp. - Fuel	\$22.54	\$0.00	\$22.54	NA
Sec. Exp. - Other	\$210.90	\$0.00	\$210.90	NA
Sec. Exp. - Offsite storage	\$695.43	\$993.47	(\$298.04)	(30.0)%
Total Secretariat Expenses	\$24,812.77	\$25,491.57	(\$678.80)	(2.7)%
SMC Non Meeting Reimbursements				
SMC - Phone & Internet	\$36.36	\$61.60	(\$25.24)	(41.0)%
SMC - Other	\$0.00	\$341.45	(\$341.45)	(100.0)%
SMC - Postage	\$12.55	\$21.00	(\$8.45)	(40.2)%
Total SMC Non Meeting Reimbursements	\$48.91	\$424.05	(\$375.14)	(88.5)%
State Ride Expenses				
State Ride - Gen Exp	\$733.48	\$754.42	(\$20.94)	(2.8)%
State Ride - Sponsorship	\$0.00	\$6,000.00	(\$6,000.00)	(100.0)%
State Ride - Team Uniforms	\$768.18	\$803.64	(\$35.46)	(4.4)%
SDP Grant Expenditure	\$1,266.94	\$0.00	\$1,266.94	NA
Total State Ride Expenses	\$2,768.60	\$7,558.06	(\$4,789.46)	(63.4)%

TPR Accreditation & Training				
TPR - Meals	\$22.72	\$0.00	\$22.72	NA
TPR - Equipment	\$231.82	\$0.00	\$231.82	NA
TPR - Printing & Stationery	\$159.09	\$119.09	\$40.00	33.6%
Total TPR Accreditation & Training	\$413.63	\$119.09	\$294.54	247.3%
Vet Accreditation & Training				
VA - Travel & Accommodation	\$0.00	\$784.12	(\$784.12)	(100.0)%
Total Vet Accreditation & Training	\$0.00	\$784.12	(\$784.12)	(100.0)%
Website Expenses				
Website - Maintenance	\$436.36	\$0.00	\$436.36	NA
Website - Website Hosting	\$39.09	\$436.36	(\$397.27)	(91.0)%
Total Website Expenses	\$475.45	\$436.36	\$39.09	9.0%
Total Expenses	\$134,880.67	\$155,316.51	(\$20,435.84)	(13.2)%
Operating Profit	(\$1,561.99)	\$1,497.90	(\$3,059.89)	(204.3)%
Total Other Income	\$0.00	\$0.00	\$0.00	NA
Total Other Expenses	\$0.00	\$0.00	\$0.00	NA
Net Profit/(Loss)	(\$1,561.99)	\$1,497.90	(\$3,059.89)	(204.3)%